

### **June 2023**

# Arlington County, VA

## **Sold Summary**

|                            | Jun 2023      | Jun 2022      | % Change |  |  |
|----------------------------|---------------|---------------|----------|--|--|
| Sold Dollar Volume         | \$226,602,298 | \$234,159,602 | -3.23%   |  |  |
| Avg Sold Price             | \$827,143     | \$834,807     | -0.92%   |  |  |
| Median Sold Price          | \$652,000     | \$675,000     | -3.41%   |  |  |
| Units Sold                 | 275           | 286           | -3.85%   |  |  |
| Avg Days on Market         | 21            | 20            | 5.00%    |  |  |
| Avg List Price for Solds   | \$824,008     | \$818,739     | 0.64%    |  |  |
| Avg SP to OLP Ratio        | 99.8%         | 100.2%        | -0.33%   |  |  |
| Ratio of Avg SP to Avg OLP | 99.7%         | 101.3%        | -1.60%   |  |  |
| Attached Avg Sold Price    | \$546,959     | \$521,798     | 4.82%    |  |  |
| Detached Avg Sold Price    | \$1,358,019   | \$1,350,692   | 0.54%    |  |  |
| Attached Units Sold        | 180           | 178           | 1.12%    |  |  |
| Detached Units Sold        | 95            | 108           | -12.04%  |  |  |

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

### **Inventory**

|                     | Jun 2023 | Jun 2022 | % Change |  |  |
|---------------------|----------|----------|----------|--|--|
| Active Listings     | 284      | 422      | -32.70%  |  |  |
| New Listings        | 236      | 424      | -44.34%  |  |  |
| New Under Contracts | 0        | 0        | 0%       |  |  |
| New Contingents     | 0        | 0        | 0%       |  |  |
| New Pendings        | 218      | 248      | -12.10%  |  |  |
| All Pendings        | 207      | 275      | -24.73%  |  |  |

#### Financing (Sold)

| Assumption   | 0   |  |
|--------------|-----|--|
| Cash         | 67  |  |
| Conventional | 166 |  |
| FHA          | 7   |  |
| Other        | 4   |  |
| Owner        | 0   |  |
| VA           | 26  |  |

#### Days on Market (Sold)

| 0          | 8   |
|------------|-----|
| 1 to 10    | 158 |
| 11 to 20   | 37  |
| 21 to 30   | 15  |
| 31 to 60   | 23  |
| 61 to 90   | 6   |
| 91 to 120  | 4   |
| 121 to 180 | 8   |
| 181 to 360 | 13  |
| 361 to 720 | 2   |
| 721+       | 1   |
|            |     |

#### **Sold Detail Active Detail**

|                            | Residential  |             |             |             |              | Condo/Coop  | Active Listings |             |             |            |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|-----------------|-------------|-------------|------------|
| Price Ranges               | 2 or Less BR |             | 3 BR        |             | 4 or More BR |             | All             | Residential |             | Condo/Coop |
|                            | Detached     | Attached/TH | Detached    | Attached/TH | Detached     | Attached/TH | Attached        | Detached    | Attached/TH | Attached   |
| < \$50,000                 | 0            | 0           | 0           | 0           | 0            | 0           | 0               | 0           | 0           | 1          |
| \$50K to \$99,999          | 0            | 0           | 0           | 0           | 0            | 0           | 2               | 0           | 0           | 10         |
| \$100K to \$149,999        | 0            | 0           | 0           | 0           | 0            | 0           | 7               | 0           | 0           | 5          |
| \$150K to \$199,999        | 0            | 0           | 0           | 0           | 0            | 0           | 4               | 0           | 1           | 7          |
| \$200K to \$299,999        | 0            | 0           | 0           | 0           | 0            | 0           | 29              | 0           | 0           | 16         |
| \$300K to \$399,999        | 0            | 0           | 0           | 0           | 0            | 0           | 30              | 0           | 1           | 12         |
| \$400K to \$499,999        | 0            | 1           | 0           | 0           | 0            | 0           | 23              | 0           | 1           | 21         |
| \$500K to \$599,999        | 0            | 0           | 0           | 0           | 2            | 0           | 23              | 0           | 2           | 17         |
| \$600K to \$799,999        | 2            | 0           | 3           | 4           | 3            | 0           | 25              | 3           | 5           | 21         |
| \$800K to \$999,999        | 2            | 0           | 7           | 5           | 4            | 4           | 9               | 17          | 4           | 10         |
| \$1M to \$2,499,999        | 0            | 0           | 12          | 4           | 57           | 3           | 7               | 77          | 5           | 10         |
| \$2.5M to \$4,999,999      | 0            | 0           | 0           | 0           | 3            | 0           | 0               | 30          | 2           | 6          |
| \$5,000,000+               | 0            | 0           | 0           | 0           | 0            | 0           | 0               | 0           | 0           | 0          |
| Total                      | 4            | 1           | 22          | 13          | 69           | 7           | 159             | 127         | 21          | 136        |
| Avg Sold Price             | \$777,375    | \$430,000   | \$1,096,478 | \$963,769   | \$1,475,070  | \$1,119,571 | \$488,406       |             |             |            |
| Prev Year - Avg Sold Price | \$665,666    | \$506,937   | \$980,191   | \$1,024,606 | \$1,519,107  | \$1,040,287 | \$455,131       |             |             |            |

-2.90%

76

7.62%

4

7.31%

150



16.78%

-15.18%

11.86%

29

-5.94%

16

Avg Sold % Change

Prev Year - # of Solds