## August 2023 <br> Arlington County, VA

## Sold Summary

|  | Aug 2023 | Aug 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 166,682,122$ | $\$ 182,967,657$ | $-8.90 \%$ |
| Avg Sold Price | $\$ 874,332$ | $\$ 769,565$ | $13.61 \%$ |
| Median Sold Price | $\$ 685,000$ | $\$ 639,450$ | $7.12 \%$ |
| Units Sold | 192 | 236 | $-18.64 \%$ |
| Avg Days on Market | 22 | 23 | $-4.35 \%$ |
| Avg List Price for Solds | $\$ 872,681$ | $\$ 775,286$ | $12.56 \%$ |
| Avg SP to OLP Ratio | $99.5 \%$ | $97.7 \%$ | $1.83 \%$ |
| Ratio of Avg SP to Avg OLP | $99.0 \%$ | $97.9 \%$ | $1.14 \%$ |
| Attached Avg Sold Price | $\$ 565,545$ | $\$ 524,774$ | $7.77 \%$ |
| Detached Avg Sold Price | $\$ 1,396,223$ | $\$ 1,284,914$ | $8.66 \%$ |
| Attached Units Sold | 120 | 160 | $-25.00 \%$ |
| Detached Units Sold | 72 | 76 | $-5.26 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2023 | Aug 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 285 | 373 | $-23.59 \%$ |
| New Listings | 217 | 234 | $-7.26 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 177 | 220 | $-19.55 \%$ |
| All Pendings | 178 | 220 | $-19.09 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 52 |
| Conventional | 114 |
| FHA | 3 |
| Other | 3 |
| Owner | 0 |
| VA | 17 |

Days on Market (Sold)

| 0 | 4 |
| :--- | :--- |
| 1 to 10 | 89 |
| 11 to 20 | 34 |
| 21 to 30 | 16 |
| 31 to 60 | 28 |
| 61 to 90 | 10 |
| 91 to 120 | 5 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 9 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 5 |
| \$150K to \$199,999 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 12 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 0 | 18 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 16 | 0 | 1 | 12 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 0 | 1 | 19 |
| \$500K to \$599,999 | 0 | 0 | 0 | 1 | 0 | 0 | 24 | 2 | 5 | 19 |
| \$600K to \$799,999 | 1 | 1 | 1 | 1 | 2 | 0 | 15 | 8 | 2 | 30 |
| \$800K to \$999,999 | 1 | 0 | 5 | 5 | 9 | 0 | 7 | 11 | 6 | 12 |
| \$1M to \$2,499,999 | 1 | 0 | 12 | 4 | 34 | 2 | 1 | 67 | 2 | 12 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 5 | 0 | 1 | 27 | 0 | 3 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total | 3 | 2 | 19 | 11 | 50 | 2 | 105 | 115 | 18 | 152 |
| Avg Sold Price | \$961,666 | \$436,500 | \$1,065,591 | \$1,058,818 | \$1,541,325 | \$1,192,500 | \$504,385 |  |  |  |
| Prev Year - Avg Sold Price | \$750,000 | \$651,333 | \$975,526 | \$991,884 | \$1,411,245 | \$1,172,375 | \$460,185 |  |  |  |
| Avg Sold \% Change | 28.22\% | -32.98\% | 9.23\% | 6.75\% | 9.22\% | 1.72\% | 9.60\% |  |  |  |
| Prev Year - \# of Solds | 2 | 3 | 19 | 13 | 55 | 4 | 140 |  |  |  |

